



PRE-NEED BUYER'S GUIDE

- 1) A consumer can pre-plan his or her funeral arrangements without paying for such arrangements in advance
- 2) The cost of the funeral goods and services purchased through a pre-need funeral contract may be higher or lower at the time of the beneficiary's death than the amounts set forth in the contract, and the beneficiary's rights and obligations with respect to such changes in price are determined by the contract;
- 3) There are various methods of financing pre-need funeral contracts, including but not limited to trusts, pre-need insurance policies, funeral insurance, traditional life insurance policies, annuities, and separately-created Medicaid-compliant burial accounts;
- 4) Each such financing method has certain tax, Medicare and Medicaid eligibility, and cancellation consequences. You should consult an elder law attorney to decide which method is best for you.
- 5) The consumer has a legal right to cancel such a pre-need funeral contract within ten days of its execution without penalty;
- 6) Cancellation or revocation of a pre-need funeral contract after the expiration of the ten-day "cooling-off" period may have adverse consequences in terms of eligibility for Medicaid or other government benefits programs; and
 - a. I wish to waive this 10-day period _____
- 7) The funeral establishment will report any changes in the pre-need funeral contract, or withdrawals of funds which were originally received in connection with that contract, to the applicable governmental authority responsible for the administration of Medicaid or other governmental benefits programs to the extent that such reporting is required by law.